agenttime.au

Demo Walkthrough

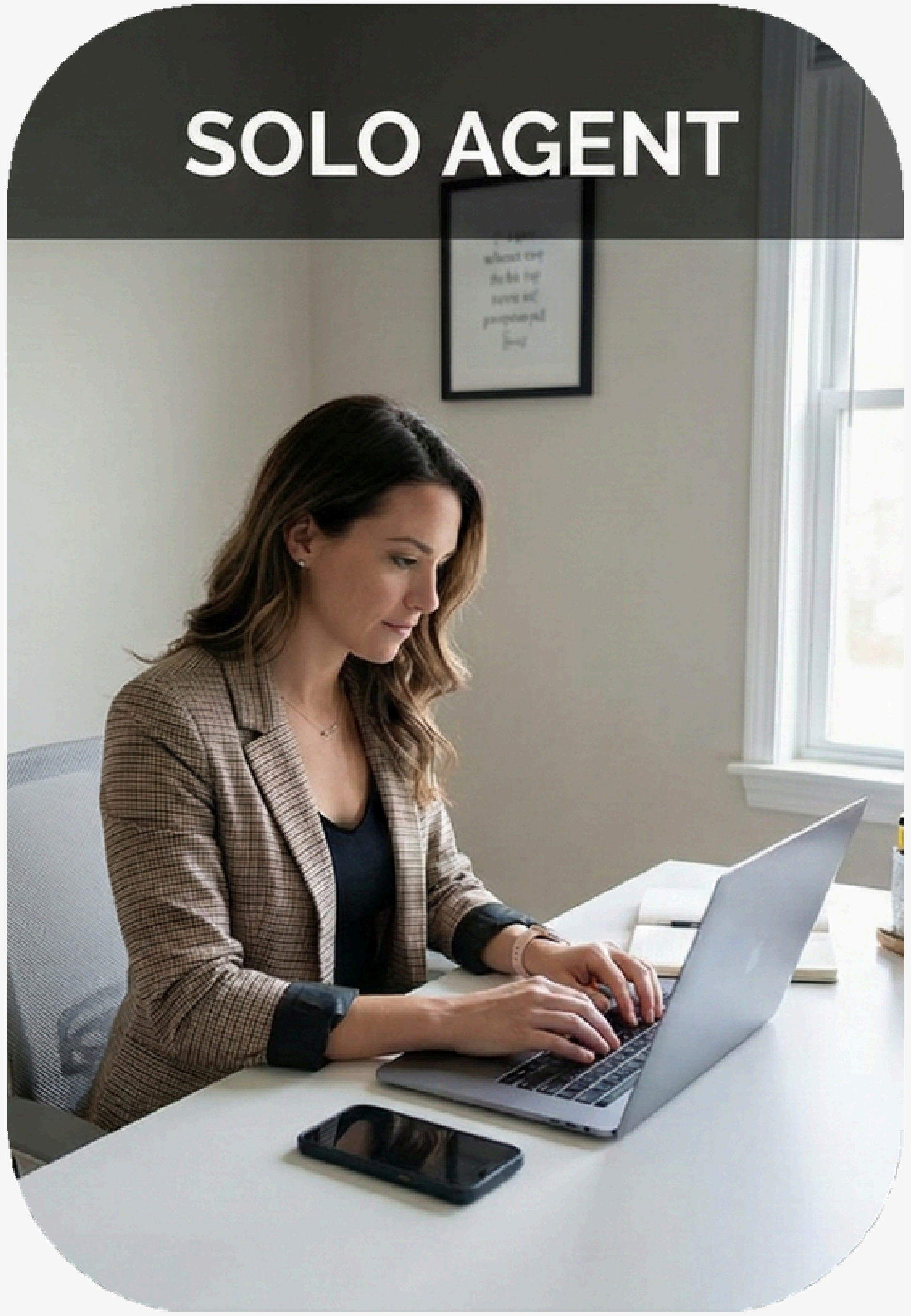
AGENT TIME
BUYERS AGENCY SUITE

THE COMPLETE REAL ESTATE CRM SOLUTION

Close More Deals. Stress Less.

The Operating System Built for Buyer Agents

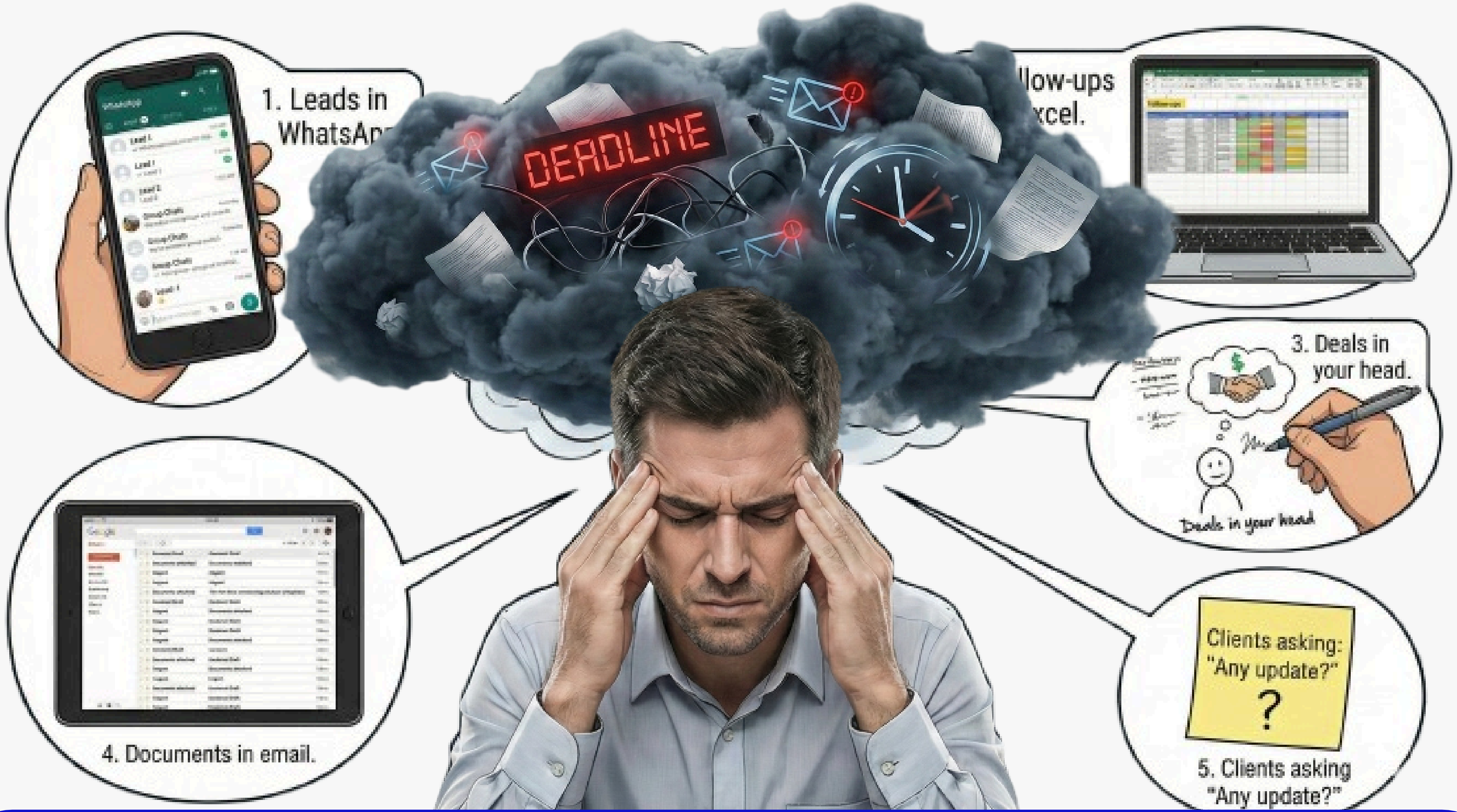
Not sales teams, not generic real estate CRMs. Whether you are a solo buyer agent, a growing team or a full buyer agency, this system is designed around how you actually work every day.



agenttime.au

A Day in Your Life as a Buyer Agent

Your work is spread across too many places.
And somehow… you're expected to never miss anything.



This is the reality for most buyer agents today.

agenttime.au

Most Buyer Agents Fall into one of these 4 Quadrants

DIY

1

Mindset

- Want full control & customisation of their systems
- Prefer building their own system
- Treating CRM/System as expense rather than investment

Existing Zoho Users

2

Mindset

- I'm already a **Zoho user**
- Questions cost double-up (paid for customisations)
- Looks too familiar
- Ready workflows v/s DIY Custom Workflows

Newbies

3

Mindset

- Curious but Cautious
- Not enough client volumes
- I don't need a system right now

Switchers/Competitor Users

4

Mindset

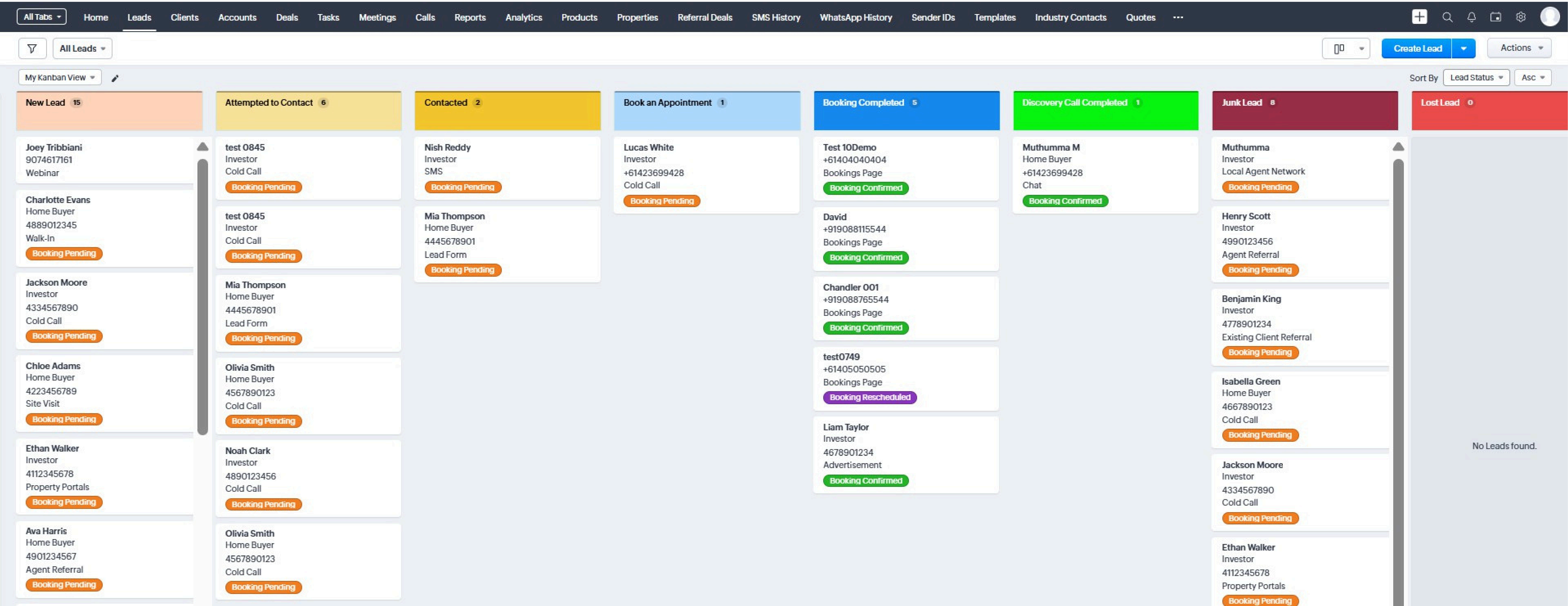
- I need lot of slick features
- Expecting schmick UI/screens
- Least data entry preferred

agenttime.au

LEADS MODULE

Never Miss a Lead Again

Every deal starts with a lead. If your lead flow is messy, your business becomes messy.AGENT TIME captures, tracks and organises every lead so nothing slips through.

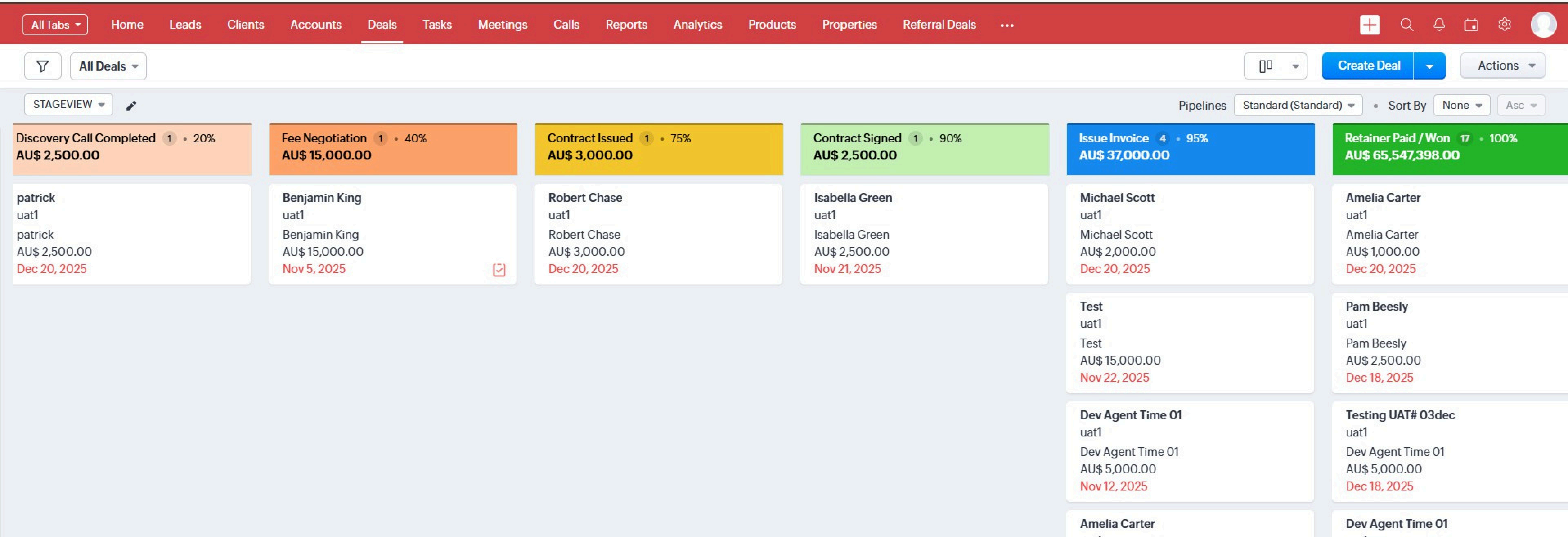


agenttime.au

Track Every Opportunity

Every deal has its journey. From initial interest to closing, you can see exactly where each deal stands and what's next. No surprises, no missed steps.

- Manage deals with stages (customisable if needed).
- Link deals to clients and properties.
- Visual pipeline showing progress.

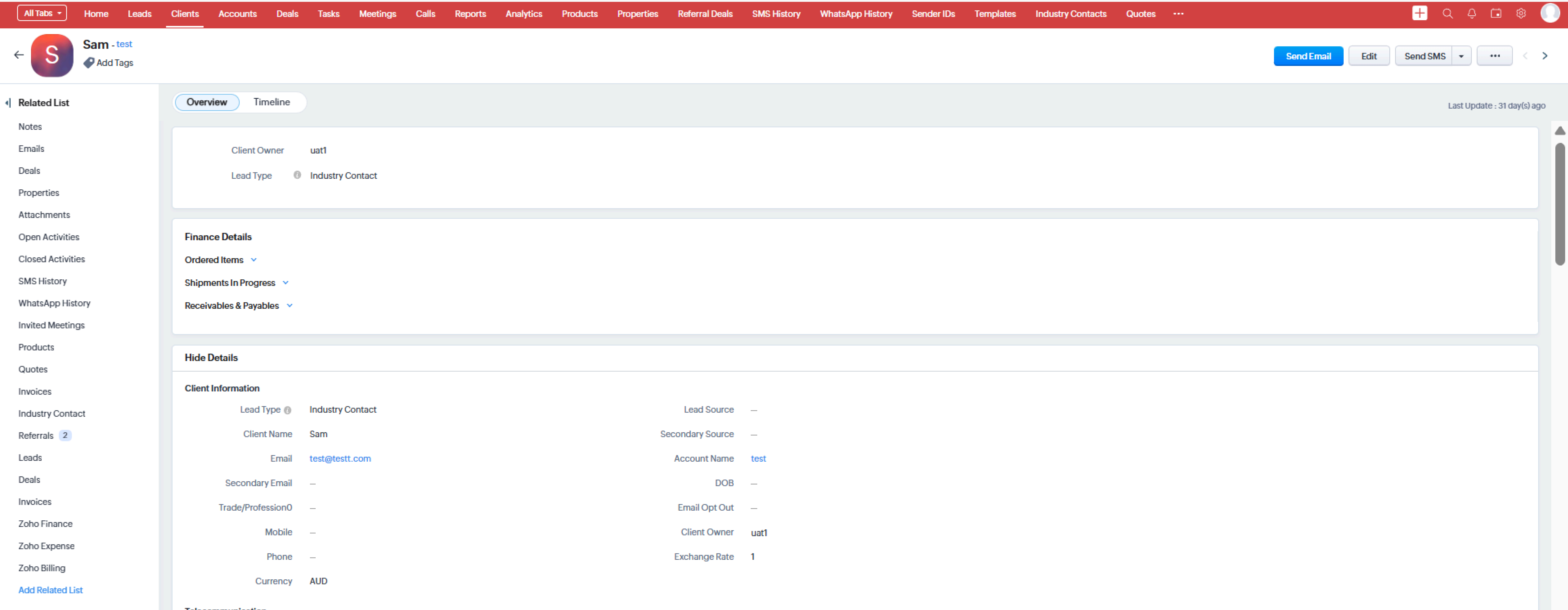


agenttime.au

CLIENTS MODULE

Know Your Clients Inside Out

Build stronger relationships by having every interaction, every requirement, every preference, about your clients all in one place. From first enquiry to settlement, nothing is missed.

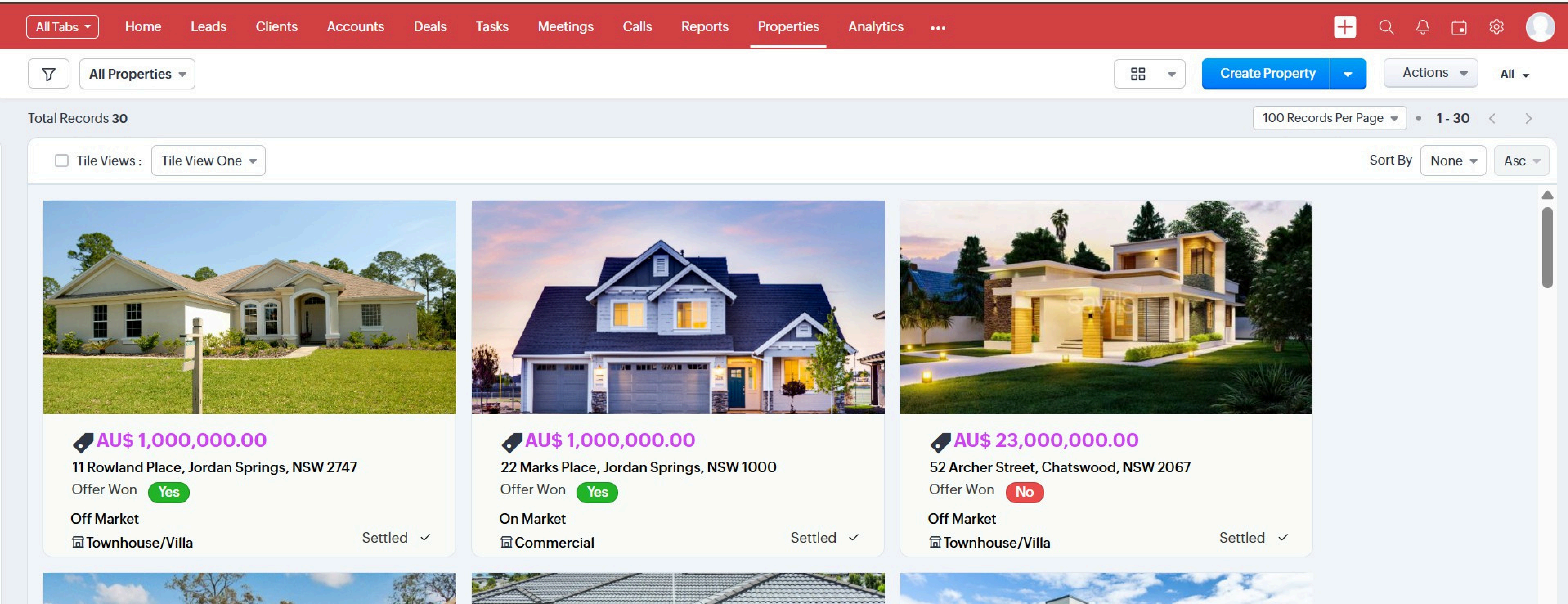


agenttime.au

PROPERTY MODULE

Organise Every Property Seamlessly

From listing to closing, properties are linked to clients and deals.
Keep your entire property inventory organised and searchable, ready to match buyers faster.

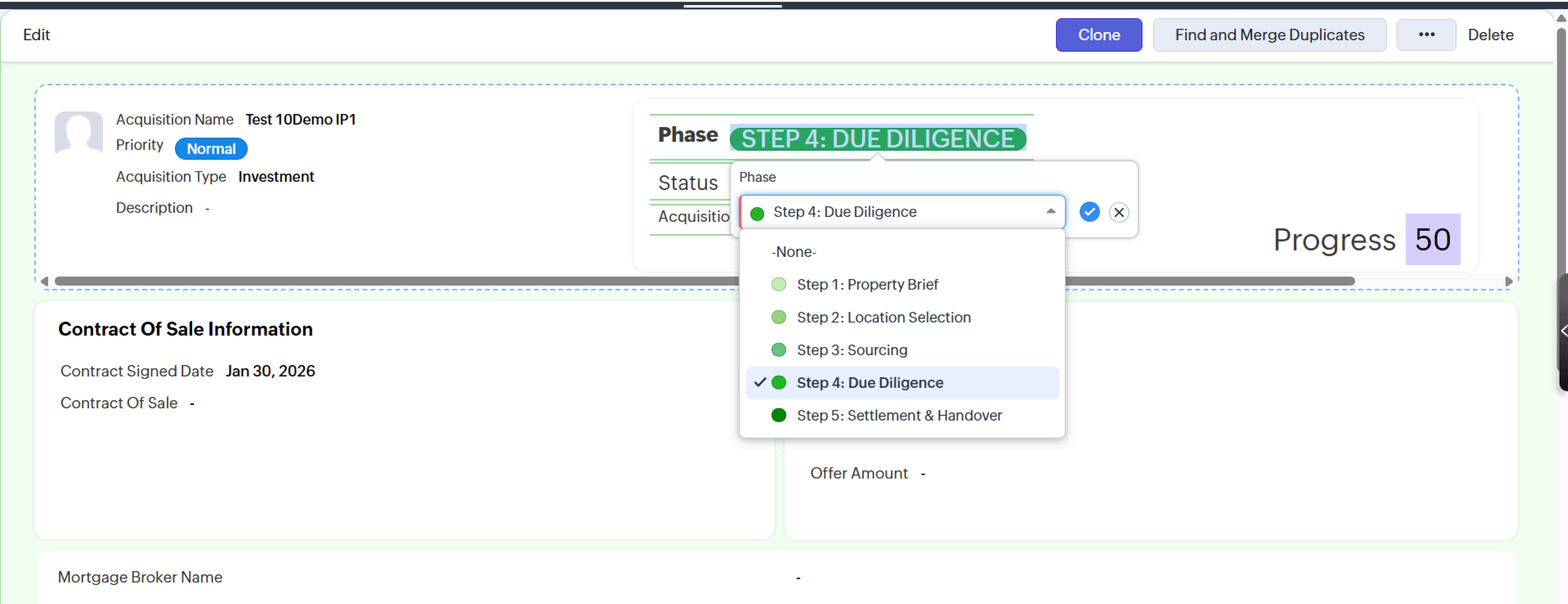


agenttime.au

PROPERTY MODULE

Manage Every Acquisition Phase Seamlessly

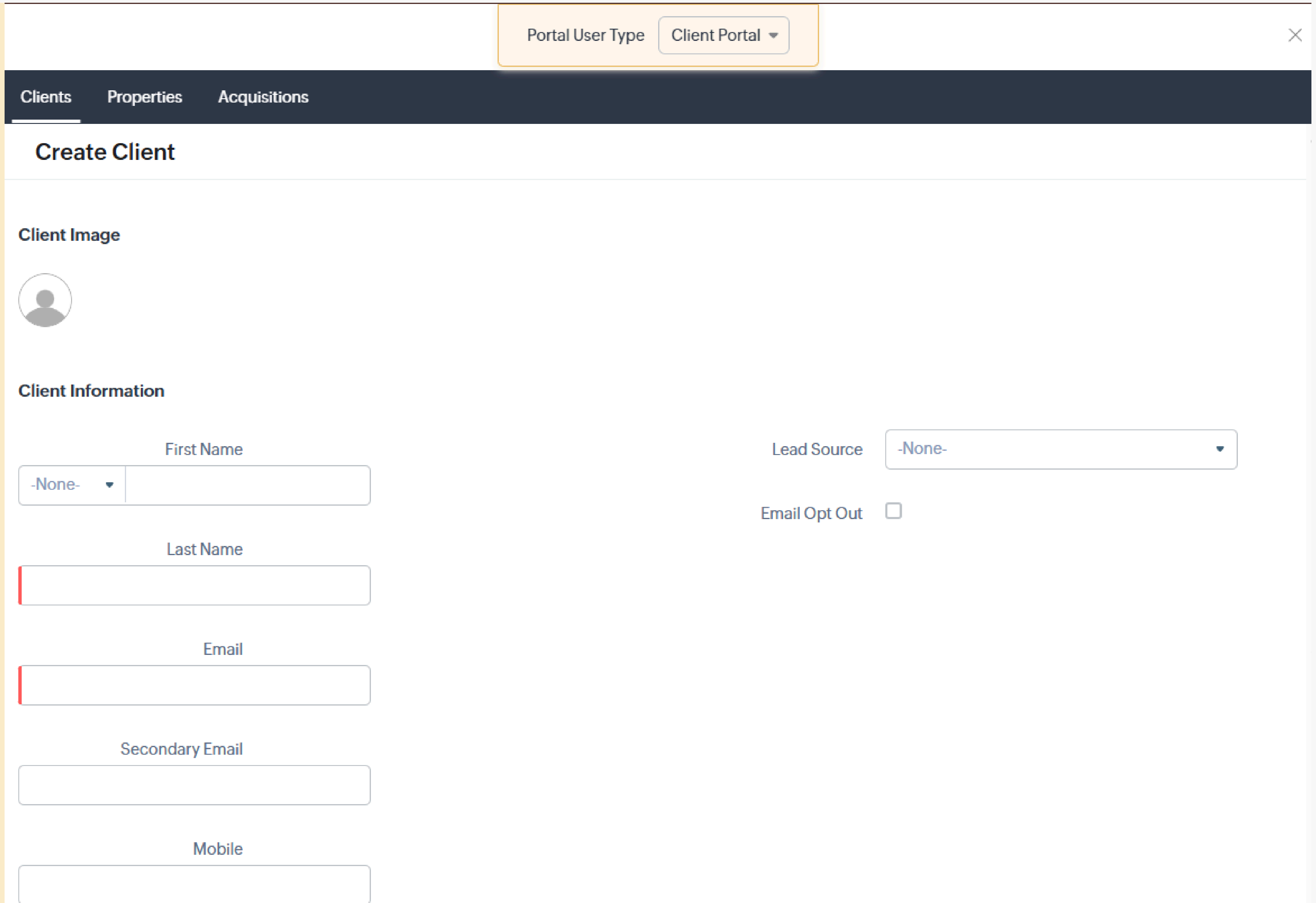
From initial buyer interest to final settlement, track each step with automated tasks and stakeholder coordination. Keep your acquisitions on time, on track, and fully aligned.



Client Portal

Give your buyers a premium experience with their own secure portal.
They can see properties, documents, updates and next steps, without endless emails.

- Secure buyer login
- Access to property lists, documents, and timelines.
- Automatic updates from your CRM.Live property shortlists
- Timeline and next steps
- Transparent, professional experience for buyers



agenttime.au

Reward & Track Referrals Effortlessly

Referrals are powerful, but only if they are tracked properly.
Every referral is an opportunity. Track who referred whom, and reward them, all without extra work.

All Tabs | Home | Leads | Clients | Accounts | Deals | Tasks | Meetings | Calls | Reports | Referral Deals | Properties | •••

All Referral Deals | Create Referral Deal | Actions

Total Records 28 | 100 Records Per Page | 1 - 28

Referral Deal ...	Commission	Receivable Referral Commission	Payable Referral Commission	Payment Status	Created Time	Modified Time
Patrick - Nish	Get	AU$ 400.00	AU$ 0.00	Due	Dec 6, 2025 04:30 PM	Dec 6, 2025 04:30 PM
Patrick - Nish	Pay	AU$ 0.00	AU$ 200.00	Due	Dec 6, 2025 04:27 PM	Dec 6, 2025 04:27 PM
Premi Singh Referred	Get		AU$ 0.00	Due	Nov 12, 2025 03:25 PM	Nov 12, 2025 03:25 PM
Premi Singh Referred	Get		AU$ 0.00	Due	Nov 12, 2025 03:24 PM	Nov 12, 2025 03:24 PM
Muthumma's Deal (Amelia Carter)	Get	AU$ 0.00	AU$ 0.00	Due	Nov 12, 2025 03:15 PM	Nov 12, 2025 03:18 PM
Referred By Devi	Pay	AU$ 0.00	AU$ 100,000,000.00	Due	Oct 25, 2025 04:06 AM	Oct 25, 2025 04:06 AM
Test 04.48 GET	Get	AU$ 1,500.00	AU$ 0.00	Due	Oct 18, 2025 04:48 PM	Oct 18, 2025 04:48 PM
Test 18 OCT 2025 4.43 PAY	Pay	AU$ 0.00	AU$ 1,500.00	Due	Oct 18, 2025 04:44 PM	Oct 18, 2025 04:44 PM
BenjaminKing Referral received	Pay	AU$ 0.00	AU$ 1,000.00	Due	Oct 18, 2025 04:43 PM	Oct 18, 2025 04:43 PM
Test 18 OCT 2025 GET	Get	AU$ 1,500.00	AU$ 0.00	Paid	Oct 18, 2025 04:40 PM	Oct 18, 2025 04:40 PM
Test 18 OCT 2025	Pay	AU$ 0.00	AU$ 1,000.00	Due	Oct 18, 2025 04:35 PM	Oct 18, 2025 04:35 PM

agenttime.au

Multi-Channel Communication

Communication is key. Let’s make it effortless and automated.

Automate your emails, WhatsApp and SMS, so your buyers and partners always get the right updates at the right time.

Automated Emails:
Keep buyers, conveyancers, and brokers in the loop with timely, professional emails. Every step of the journey, communicated automatically.

WhatsApp & SMS:
Instant updates, reminders, and alerts straioftht to their phones. Powered by Twilio for reliability and reach.

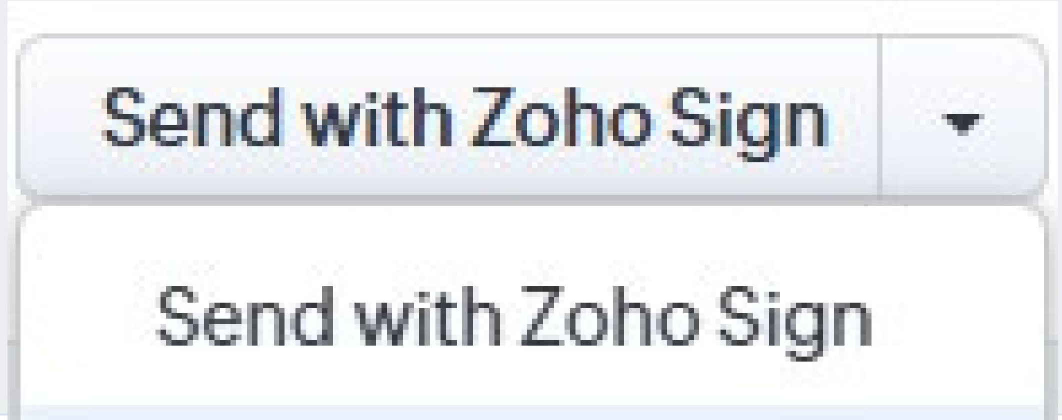
All-in-One Dashboard:
Manaofte every messaofte, see what’s been sent, and track responses—all from a sinoftle place. No juoftoftlinoft apps, no lost threads.

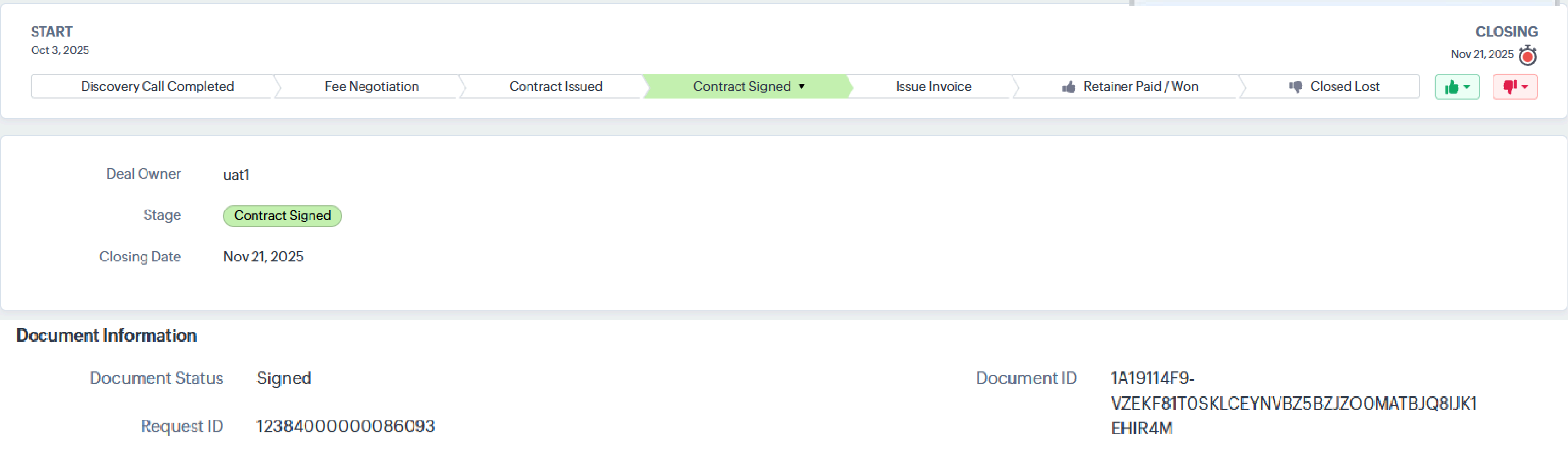
agenttime.au

Digital Contracts & Signatures

Contracts are sent, signed, and stored, all digitally. No printing, scanning, or chasing signatures. Everything tracked automatically.

- Secure digital signing via Zoho Sign
- Auto-tracking of signed/pending documents.
- Organised document storage





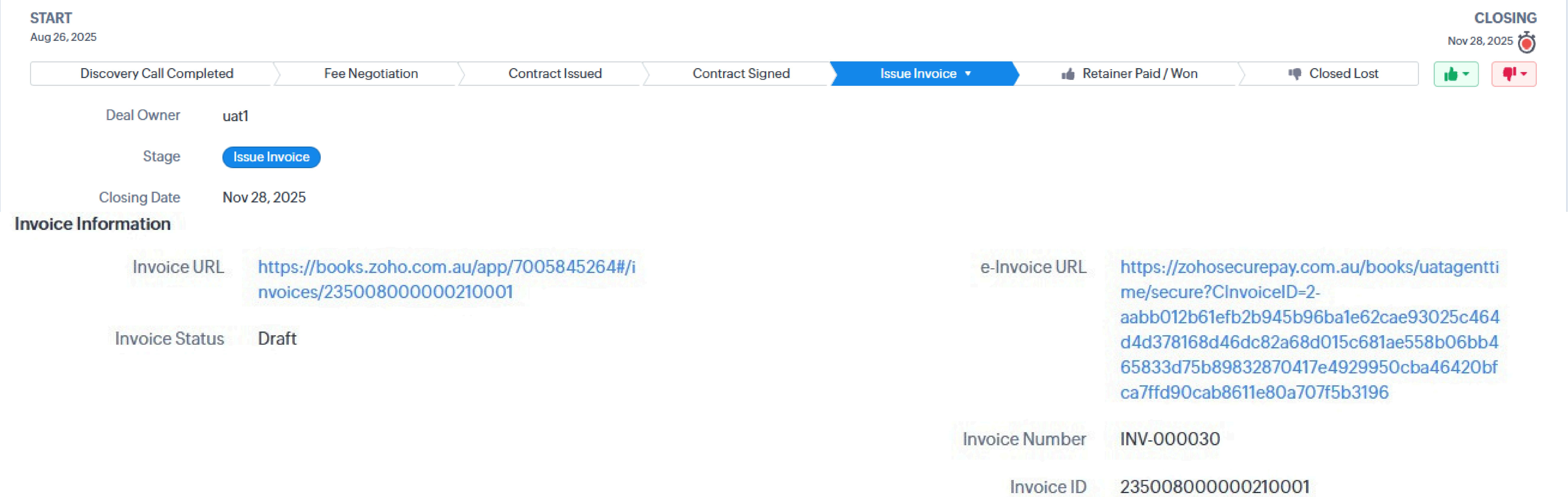
agenttime.au

Finance & Accounting Integration

Keep your money clean and visible, without spreadsheets.
Invoices, fees, and commissions synced directly to your accounting tools. No manual updates, no errors just accurate records.

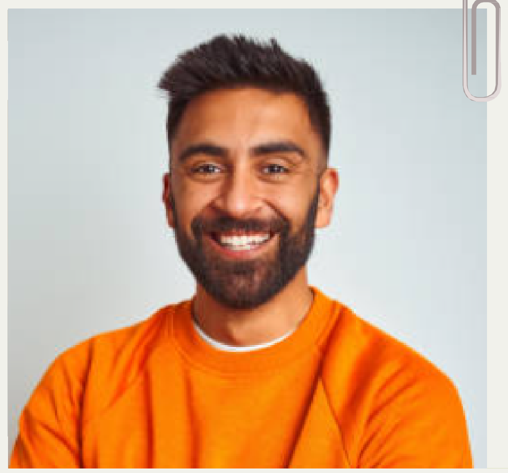
- Integrates with Xero/Zoho Books
- Tracks invoices, payments, and commissions automatically

- Automatic updates for aligned operations
- Financial overview dashboard



agenttime.au

SUCCESS STORY



Meet Alex! Overwhelmed Zoho Veteran:

A seasoned agent who has been paying for a Zoho One or CRM subscription for years but only uses it as a basic digital address book. Own system, feels too complex to actually set up properly, they compare features & sruggle with the "DIY" mentality to miss out on the bigger picture.

Existing Zoho - Q2

Problem:

- Paying for high license costs without seeing the ROI on execution.
- Stuck in a "DIY" loop where custom workflows are never finished.
- Manual data entry despite having "automation" tools available.

Solution:

- Ready-made workflows vs. months of DIY configuration.
- Immediate activation of lead-to-nurture deal flows.
- Tailor made solution to scale their Buyer's Agency
- One stop shop system to manage end to end processes.

Meet Chloe! Tech-Cautious Newcomer:

A fresh buyer agent or someone migrating from a completely non-digital background. Curious about automation but cautious and "fears migration" from their current simple habits. Fails to systematise delivery there by missed out of scaling the Business.

Newbie BA - Q3

Problem:

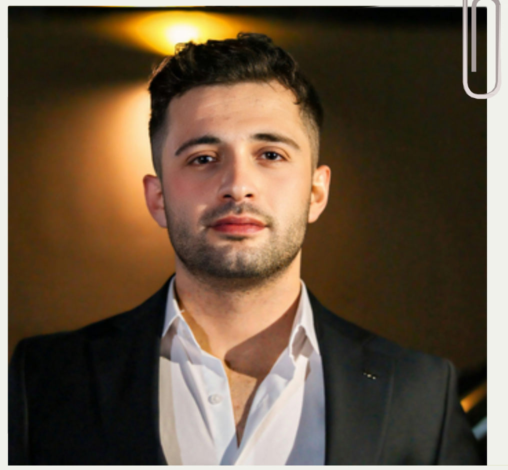
- Uses disconnected systems or no system at all.
- Thinks they may not need a system yet.
- Needs real solutions to current problems but lacks the confidence to ask peers, don't know which systems to use.

Solution:

- Guided, step-by-step onboarding feels safe and allows to learn nuances of system usage.
- Simple Tech with automations, solving real problems without "tech headache."
- Delivery systematised, feels guided by the system on next steps.

agenttime.au

SUCCESS STORY



Meet George! The Solo Agent
A solo real estate agent spent his days buried in customising spreadsheets and building DIY solutions to track operations with no time left to focus on dollar making activities.
Instead of dollar making actions, his time was lost on managing tools

DIY - Quadrant 1

Problem:

- Manually tracking every lead and follow-up
- Making calls, emails, WhatsApp, and SMS one by one Constantly switching between tools
- Scattered reminders and missed follow-up opportunities that stalled his growth.

Solution:

- Add the lead once in Agent Time Focus only on manual
- call follow-ups
- Automated email, WhatsApp, and SMS workflows
- Predefined templates for consistent communication

Meet Sarah! The Growing Team Manager
A real estate team manager handling multiple agents and a high volume of leads every day.
Business was growing, but Sarah struggled to get a clear picture of what was actually happening inside the pipeline

Swithchers- Quadrant 4

Problem:

- Siloed information in various systems resulted in disjoint tracking of operations
- Lack of 360 visibility on deal & acquisition stages
- Overwhelmed by endless notifications across the systems.
- Follow-ups depended on agents' memory

Solution:

- Centralised all leads, deals, acquisitons & referrals
- Used pipeline stages to track every opportunity
- Activity Tracking for each agent
- Automated reminders for follow-ups

agenttime.au

Pricing

Simple, transparent plans that scale as your agency grows.

Compare Plans

	PROFESSIONAL	Others
Agent Time Buyer's Agency Suite (Product Fee)	**$2895 + GST** Soft Launch Offer **40% OFF** **(Only 5 slots available, filling fast)**	**Zoho Applications Free Tier (including Sign - Invoice)***
Agent Time CRM license fee (**Yearly**)	**$58 per licence** (includes GST)	
Agent Time CRM license fee (**Monthly**)	**$68 per licence** (includes GST)	

Q & A

QUESTIONS???

CONTACT US:
INFO@ AGENTTIME. AU